



SEDONA VERDE VALLEY ASSOCIATION OF REALTORS®

EDUCATION HOTSHEET

LAUGH & *LUNCH & LEARN - Twitter

How can tweeting lead to leads? Find out. Have some fun with Paula Monthofer learning all about Twitter. *Bring your own lunch.

Date: Wednesday, April 13, 2011

Time: Noon – 1:30 PM

Location: SVVAR

Cost: Only \$ 5.00 !!!

No CE Hours.

[See Flyer.](#)

[Sign up online.](#)

ASSOCIATION MEETING APRIL 14, 2011

There will be a presentation on MLS Connect and Digital Ink at the Elk's Lodge during the SVVAR Association Meeting at 8:30 AM on April 14, 2011 before the tour in Sedona. You won't want to miss this. Presenters will be Tahona Epperson and Jacque Weems. There is a \$2.00 fee to attend the Association Meeting. This meeting should last about ½ hour to 45 minutes.

ZIPFORM CLASS – ELECTRONIC CONTRACT WRITING

Learn everything you need to know about **zipForm**, **MLS Connect** and **Digital Ink**. Don't miss the opportunity to attend. Spots are still available but it's filling up fast! This great class is being taught by **Holly Mabery**.

Date: Friday, April 15, 2011

Time: 9:00 AM - Noon

Location: SVVAR

Cost: \$20.00

C.E. Hours: 3 Hrs General

[See flyer.](#)

[Sign up online.](#)

BRUNCH 'N LEARN - Android

Learn How Your **Android** Can Work For You To The Fullest!

Date: Monday April, 18, 2011

Time: 9:00 – 10:30 AM

Location: SVVAR

Cost: \$10.00 – Brunch included

No C.E. Hours

Sponsored by: Lawyer's Title

RSVP to Lucy Estrada at 634-3500 or LucyEstrada@ltic.com

Presented by Lawyer's Title.

LUNCH 'N LEARN - Blackberry

Learn How Your **Blackberry** Can Work For You To The Fullest!

Date: Monday April, 18, 2011

Time: Noon – 1:30 PM

Location: SVVAR

Cost: \$10.00 – Lunch included

No C.E. Hours

Sponsored by: Lawyer's Title

RSVP to Lucy Estrada at 634-3500 or LucyEstrada@ltic.com

Presented by Lawyer's Title.

HOW GOOGLE WORKS

Learn everything you need to know about driving web traffic to your site, how to use the right keywords, and walk away with online tools that track your buyer's movements.

Date: Tuesday April, 26, 2011 **Time:** 9:00 AM to Noon **Location:** SVVAR
Cost: \$25 online or \$35 at the door **CE Hours:** 3 Hrs General

Register at <http://Dean411.com/calendar>

For more information contact Lucy Estrada at 602-672-8899 or LucyEstrada@ltic.com

Presented by Lawyer's Title.

MASTERING INTERNET ADVERTISING

This course will show you where you need to focus your marketing efforts on the Internet.

Date: Tuesday April, 26, 2011 **Time:** 1:00 PM to 4:00 PM **Location:** SVVAR
Cost: \$25 online or \$35 at the door **CE Hrs:** 3 Hrs Disclosure

Register at <http://Dean411.com/calendar>

For more information contact Lucy Estrada at 602-672-8899 or LucyEstrada@ltic.com

Presented by Lawyer's Title.

STATEWIDE MLS Q & A

Come to a Statewide MLS and ARBI Q & A session with AAR President Duane Fouts.

Date: Wednesday April, 27, 2011 **Time:** 1:00 – 3:00 PM **Location:** Sedona Elk's Lodge

BROKER MANAGEMENT CLINIC

Topics include recent and pending regulatory changes, including MARS Rule, Substantive Policy Statements, Broker Supervision Requirements and much more. Becky S. Ryan is the instructor. [Click here for the flyer.](#)

Date: Wednesday May 4, 2011 **Time:** 1:00 – 4:00 PM **Location:** SVVAR
Cost: \$30.00 **C.E. Hours:** 3 Hrs Commissioner's Standards
Register online at <http://ims.svvar.com>

COMMON RED FLAGS IN REAL ESTATE TRANSACTIONS

Jim Hostler is the instructor.

Date: Friday May 6, 2011 **Time:** 9:00 – Noon **Location:** SVVAR
Cost: \$20.0 **C.E. Hours:** 3 Hrs Disclosure
Register online at <http://ims.svvar.com>

ONLINE CLASSES



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For a **LIMITED TIME**, we are offering you an **Exclusive Member Discount of 15% OFF**

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Enter the promotional code **EASTER15** at checkout to receive your discount.

OUT OF TOWN OFFERINGS FROM AAR

- **Monthly Legal Hotline Webinars** featuring Chris Combs and top issues from the Hotline. First webinar will be available the last week in March. New webinars will be posted in the third week of every month.
- **Real Estate Video Learning Library:** AAR members have free access to 25 learning videos each month. This would be a great tool for office meetings. Check it out: <http://www.aaronline.com/documents/video-training.aspx>

TAKE YOUR C.E. CLASSES ONLINE FROM THESE SCHOOLS...



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School

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for Online Classes.

OTHER SCHOOL LINKS

- ARIZONA SCHOOL OF REAL ESTATE – <http://www.asreb.com/>
- BEST SCHOOL OF REAL ESTATE – www.bestschoolofrealestate.com
- HOW2EDUCATE – <http://how2educate.com/>
- FOR A LIST OF ADRE APPROVED SCHOOLS – go to <http://159.87.254.2/publicdatabase/SearchSchools.aspx?mode=3>.



SEDONA VERDE VALLEY ASSOCIATION OF REALTORS®
2011 License Renewal & Orientation Education Schedule
Upcoming Classes

<u>DATE</u>	<u>CLASS – Click on class name for online registration</u>	<u>TIME</u>	<u>CE HOURS</u>	<u>LOCATION</u>	<u>COST \$</u>
March 25	At Home With Diversity Instructor – Carol Anne Warren	9:00 AM – 4:00 PM	6 Hrs Fair Housing See flyer.	SVVAR	\$30
April 6	HAFA – Home Affordable Foreclosure Alternatives Program	9:00 AM – 4:30 PM	6 Hrs General	SVVAR	\$20
April 13	Lunch and Learn – Twitter Instructor – Paula Monthofer	12:00 PM – 1:30 PM	No C.E. Credit	SVVAR	\$5
April 15	Electronic Contract Writing – zipForm® Instructor – Holly Mabery	9:00 AM – Noon	3 Hours General See flyer.	SVVAR	\$20
May 6	Common Red Flag in Real Estate Transactions Instructor – James Hostler	9:00 AM – Noon	3 Hours Disclosure	SVVAR	\$20
May 13	Code of Ethics/Commissioner’s Standards – “Ethics in Real Estate Practice”	8:00 AM - Noon	4 Hrs Commissioner’s Stds – Code of Ethics Fulfills NAR Quadrennial Ethics Requirement	SVVAR	\$25 Free to New Members
May 13	Fair Housing -- “Fair Housing is the Law”	1:00 PM – 4:00 PM	3 Hrs Fair Housing	SVVAR	\$25 Free to New Members
July 8	Code of Ethics/Commissioner’s Standards – “Ethics in Real Estate Practice”	8:00 AM - Noon	4 Hrs Commissioner’s Stds – Code of Ethics Fulfills NAR Quadrennial Ethics Requirement	SVVAR	\$25 Free to New Members
July 8	Fair Housing -- “Fair Housing is the Law”	1:00 PM – 4:00 PM	3 Hrs Fair Housing	SVVAR	\$25 Free to New Members
Sept 9	Code of Ethics/Commissioner’s Standards – “Ethics in Real Estate Practice”	8:00 AM - Noon	4 Hrs Commissioner’s Stds – Code of Ethics Fulfills NAR Quadrennial Ethics Requirement	SVVAR	\$25 Free to New Members
Sept 9	Fair Housing -- “Fair Housing is the Law”	1:00 PM – 4:00 PM	3 Hrs Fair Housing	SVVAR	\$25 Free to New Members
Nov 18	Code of Ethics/Commissioner’s Standards – “Ethics in Real Estate Practice”	8:00 AM - Noon	4 Hrs Commissioner’s Stds – Code of Ethics Fulfills NAR Quadrennial Ethics Requirement	SVVAR	\$25 Free to New Members
Nov 18	Fair Housing -- “Fair Housing is the Law”	1:00 PM – 4:00 PM	3 Hrs Fair Housing	SVVAR	\$25 Free to New Members

[Click here for online registration](#) or contact Linda@svvar.com or make checks payable to SVVAR, 55 Sinagua Dr., Sedona, AZ 86336.

Advanced registration and payment is required to reserve a place in class.

New Members are those who have signed up with SVVAR within the past 90 days and have not fulfilled their Orientation Class requirements.

R4-28-404 requires 24 credit hours every 2 years of which a minimum of 3 hours are completed in each of the following categories:

- | | |
|-----------------------------|-----------------------------|
| a. Agency Law | d. Real Estate Legal Issues |
| b. Contract Law | e. Fair Housing |
| c. Commissioner’s Standards | f. Disclosure |

For complete license renewal information go to <https://az.gov/webapp/drel/>.